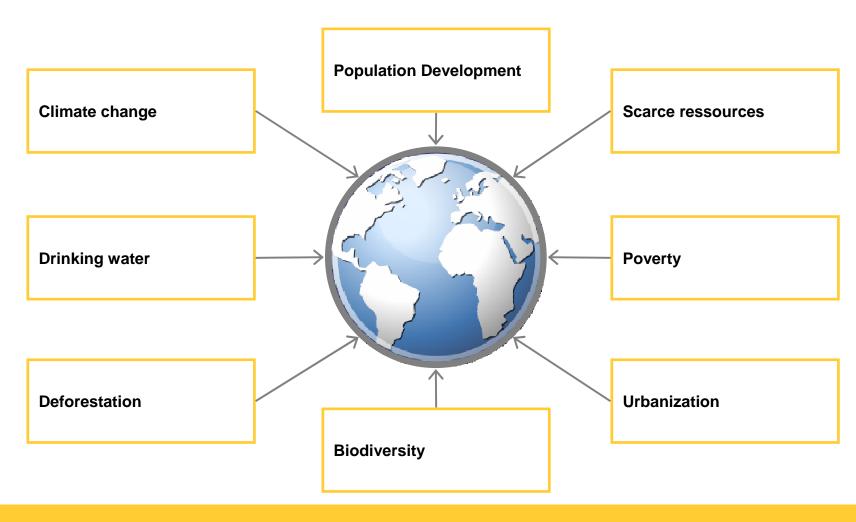




Global challenges of the 21st century – politics, society and economy need to act



Ruediger Senft | Group Communications | Frankfurt / 04.07.2016



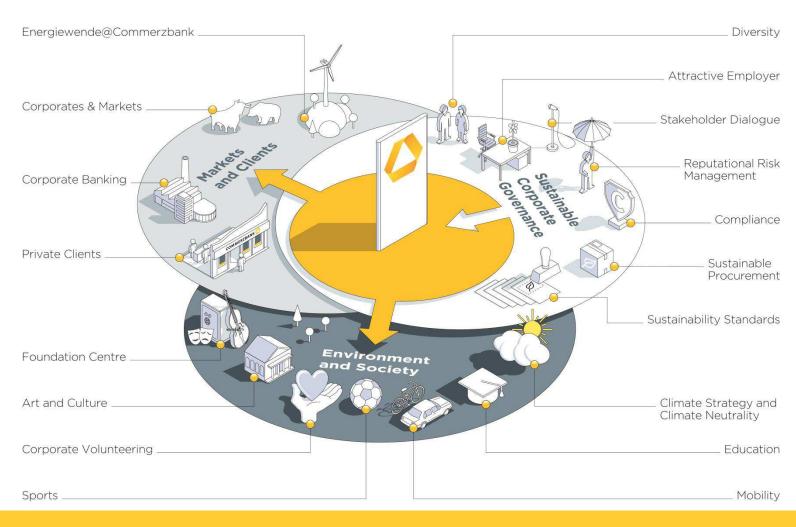
UN Sustainable Development Goals – the agenda for a worldwide transformation to sustainable development

- Released in September 2015 in New York
- 17 main goals with 169 sub-goals to stimulate action for People, Planet, Prosperity, Peace, Partnership





Commerzbank's approach to manage Corporate Responsibility – our three fields of action





Three fields of action at a glance

Sustainable Corporate Governance



- Framework for our business activities
- > Stakeholder dialogue
- > Responsible employer

Markets & Clients



- New markets in the environment and energy sectors
- Sustainable products
- Client satisfaction

Environment & Society



- Operational ecology
- Environmental protection
- Climate strategy
- Mobility
- Corporate Volunteering
- Foundations



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Internal and external governance frameworks (selection)

Commerzbank frameworks

Compliance

- Corporate Values (ComWerte)
- Code of Conduct
- Whistle blowing platform "Business Keeper Monitoring System"
- Dialogue with interest groups (Conflict-of-Interest-Tool)

Corporate Responsibility

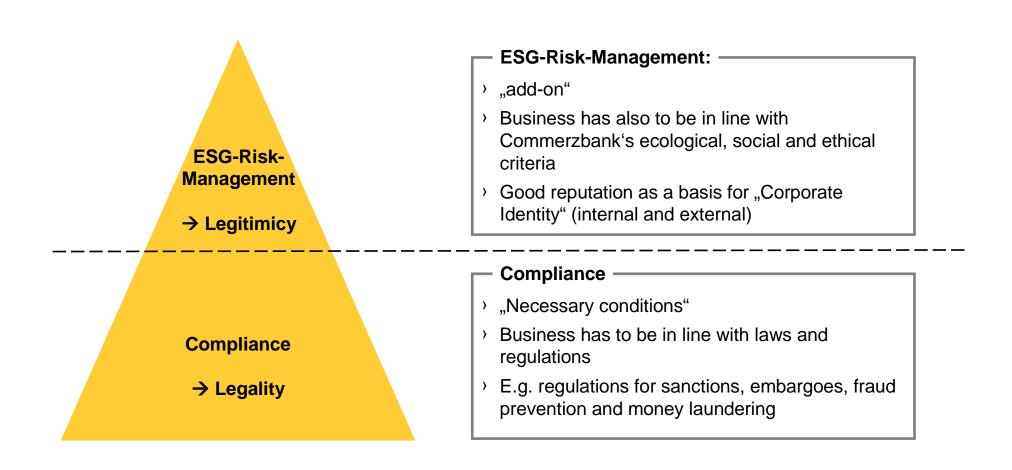
- CR Guidelines
- Positions and directives of the ESG Risk Management
- > Environmental Policies
- Sustainable Procurement Policy

External frameworks -

- UN Global Compact
 - Human Rights
 - > Labour
 - > Environment
 - Anti-Corruption
- > UNEP FI (Financial Institutions)
- Corporate Governance Kodex (Germany)
- The Sustainability Code (Germany)



Environmental-Social-Governance (ESG)-Risk-Management

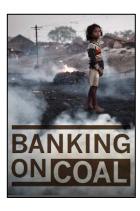




Why Do Banks Need an ESG-Risk Management?

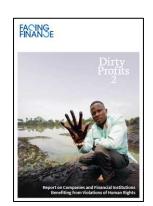
- In the past mainly controversial companies or operators of controversial projects had been criticised nowadays also financial institutions are under criticism
- Non-governmental organizations (NGOs) argue:
 - "Without loans and investors no nuclear power plant, no dam and no pipeline will be built. No industry sector has a such a high impact on the environment and on human rights as the financial sector."
- This trend was further reinforced by general criticism on financial institutions in the lights of the financial and economic crisis















ESG-Risk Management: Overview

Tasks of the ESG-Risk Management

- Identifies ecological, social or ethical risks and integrates them in Commerzbank's overall risk strategy and management
- Defines requirements for the limits of our business activities (in cooperation with Compliance)
- Intensive assessment of financings, investment products or client relationships

In figures



In 2015 around 5,400 processed inquiries checked

Positions and directives

- Human Rights
- Indigenous peoples
- Agricultural commodities
- Fossil fuels
- Power generation
- Mining
- Land and forestry
- Toxic materials
- Arms trade
- Conflict Zones

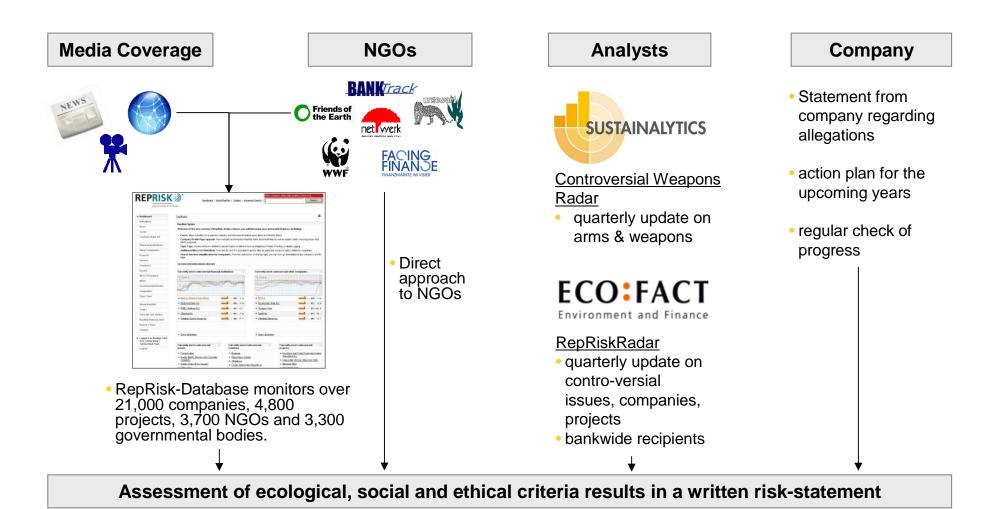


ESG-Risk Management: selection of controversial topics





Systematic and comprehensive assessment of potential ESG-Risk's





Handling a controversial topic in a responsible way: Palm-oil

- > Palm oil represents a profitable, growing market (e.g. part of food and cosmetics)
- At the same time palm oil business is under intense scrutiny because of its negative ecological and social impacts (e.g. slash-and-burn, land grabbing)
- > Close coordination with Singapore branch since 2007 for a pragmatic way to further pursue palm oil business
- As a result the Three-Step-Assessment was agreed as internal standard for palm oil business
 - 1 Membership at the Roundtable on Sustainable Palm Oil (RSPO)



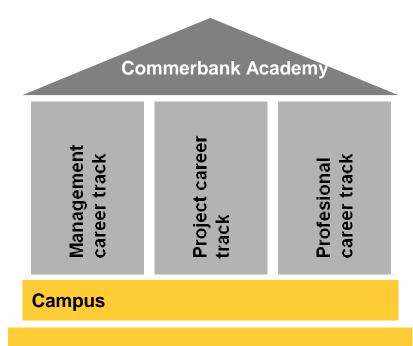
- Certification of the products / supply chain
- 3 Final individual media-check by RRM



Responsible for our employees – focus on training and development: Commerzbank Academy

Commerbank Academy

- Basic Banking: bank-wide standardised basic learning programm for beginners
- Campus: training and development programs in addition to current activities
- Managment career: identify potential managers and prepare for the management career track
- Project career: identify potential project managers and prepare for project management tasks
- Professional career: development opportunities for employees who do not look for management or project career





Summary

Professional access to training opportunities

Transparency of development paths

Basic Banking



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Sustainable banking business in all of our business areas

SME-Bank

- Competence Center Energy (CoC Energy)
- Responsible lending
- Cooperation with development banks
- Roundtable on Sustainable Palm Oil

Private Customers

- Sustainable investments
- Client satisfaction as control parameter in retail
- Client advisory council
- Free access to banking services (barrier-free accessibility)

Corporates & Markets

- > Emissions trading
- Commodities
- Green bonds
- Responsible capital market business

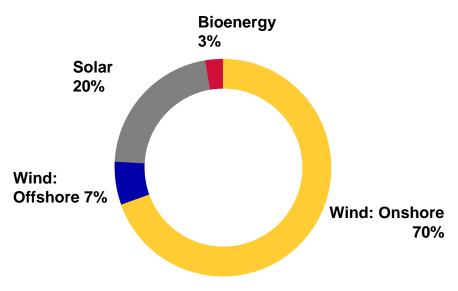


Competence Center Energy – financing the German energy transition

Leading position in Future markets

- Commerzbank is one of the world's largest funders of renewable energies
- Loan Portfolio of 5,1 billion euro in 2015
- Funded systems annually avoid emissions totalling 12 million tonnes CO2. (2015)
 - This corresponds to about 10 percent of all CO2 emissions saved in Germany in 2015 by using renewable energies

Portfolio overview CoC Energy by technology in 2015



State: 31.12.2015



Sustainable investment opportunities

Direct investments

- Green Loan Funds allow participation in financings of the C Energy
- Green Bonds enable out clients to support sustainable projects as an investor

Strategic partnerships

- Sustainable investments of selected asset management companies:
 - Direct holdings
 - Bonds
 - Equity funds and fixed-income funds

Sustainable asset management service

- Investments only in values with Prime
 Status of Oekom Research
 (sustainability rating agency)
- Extensive database for an individualised and precisely fitting risk/return profile

Sustainability depot

Sustainable

products

- Only contains equities which pass our three-stage inspection process
- Minimum standards
- Financial audit
- Sustainability audit



Promote green banking and drive innovation

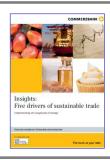
Energiewende@Commerzbank

- > overarching business strategy on managing the energy transition
- Co-operation with technical consulting and certification organisations (TÜV) in order to support SME-customers in this transition process.



Sustainable Trade

- > Two-part study in co-operation with Oxford Analytica
 - 1. "Five drivers of sustainable trade" (Part1)
 - 2. "The future of sustainable trade" (Part 2)
- > One of the major topics in global trade in the next 15 years



Future topics —

- > Intensify exchange with national/international organisations
- UNPRI membership



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Climate strategy

Three general objectives

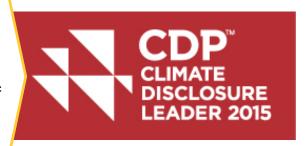
- Make Commerzbank gradually climate neutral
 - Climate target: Reducing greenhouse gas emissions by 70 percent until 2020 (in relation to base year 2007)
- > Make core business even more sustainable
- Make aware of climate change and promote active climate protection

Spheres of activity for implementing

- Climate protection as part of environmental management at the bank
- Offsetting unavoidable carbon emissions
- Environmentally responsible products and services in core business
- 4 Communication on climate protection

Commitment pays off

- Commerzbank is listed in renowned climate protection index "Climate Disclosure Leadership Index" (CDLI) 2015
- This makes Commerzbank one of the nine best companies of the financial sector in Germany, Austria and Switzerland.



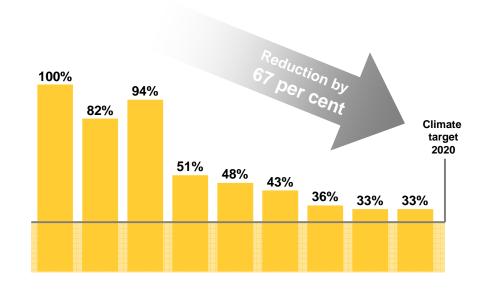


Climate target

- Climate target: Reducing greenhouse gas emissions by 70 percent until 2020 (in relation to base year 2007)
 - So far nearly 67% reduced (state 2015)
- By changing to renewable electricity we have greatly reduced our indirect greenhouse gas emissions:
 - Since 2013 all of our 1.300 Commerzbank buildings in Germany are supplied with 100 percent eco-electricity.
 - Compensation of unavoidable emissions



Reduction of CO₂-emissions 2007- 2015





Corporate Social Responsibility – strategic orientation

Education

- Promote educational equality
 - Supportive programs at the interface of school/job
 - Cooperation with private youth help and climate protection organizations





Corporate Volunteering

- Support employees' voluntary commitment
 - Sensitization of employees for voluntary commitment
 - Development of concrete offers





Sport

- Support social aspects of sport
 - At club level
 - Youth work in football (DFB Junior Coach)







> We promote social justice and have positive impacts on our social environment



Environmental internship

Environmental internship

- Commerzbank offers the environmental internship to interestedt students (since 1990)
- > Every year 50 students form various diciplines are given the opportunity to do an internship for several months in one of the 25 participating national parks, nature or biosphere reserves in Germany.
- Commerzbank provides grants and accommodation for the interns
- > In November 2015 the programme was awarded as project of the "UN Decade for Biological Diversity 2015/2016".
- Information on: www.umweltpraktikum.com





Commerzbank's stakeholder alliances to promote a strong civil society



- Strategic initiative for corporations
- Ten universal accepted principles (Human Rights, Labour, Environment, Anti-Corruption)



- > Multi-stakeholder organisation
- Sets minimum standard for sustainable palm oil



- Non-Profit organisation, collecting climate data
- Makes data available for investors with € 86 trillion AuM



- > Business alliance
- Standard for the issuing process of green bonds





Foundation Centre

Foundation Centre

Foundations

Social Foundations

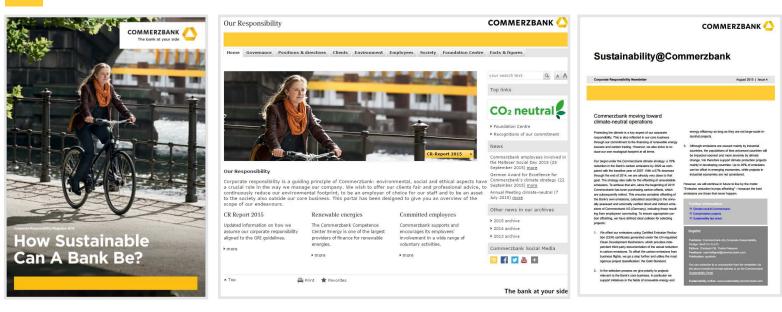
- Commerzbank Foundation supports education, art and culture as well as social projects (since 1970)
- Juergen Ponto Foundation promotes the next generation of artists in Germany (since 1977)
- Dresden Cultural Foundation is a partner in the Dresden cultural scene (since1991)

- > Support for employees in need
- > Bankdirektor Amandus de la Roy foundation
- Foundation Meier Bruck
- Hugo Zinsser Foundation
- Alfred Prahm Foundation
- Max Grunow Foundation
- Charlotte Seibold Foundation



Sustainability Communication

- Annual publication of the Corporate Responsibility Report
- Up to date information in the internet at www.sustainability.commerzbank.com
- information in our quarterly newsletter Sustainability@Commerzbank
- Ontact us: sustainability@commerzbank.com





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Corporate Responsibility

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